



Investor Presentation

August 4th , 2026

Safe Harbor

This presentation contains certain statements that are, or may be deemed to be, forward-looking statements with respect to financial condition, results of operations and business of Sequans, product revenue pipeline, bitcoin treasury and business strategy for 2026 and beyond. These forward-looking statements include, but are not limited to, statements that are not historical fact. These forward-looking statements can be identified by the fact that they do not relate to historical or current facts. Forward-looking statements also often use words such as “anticipate,” “committed to”, “target,” “continue,” “estimate,” “expect,” “forecast,” “intend,” “may,” “plan,” “goal,” “believe,” “hope,” “aims,” “continue,” “could,” “project,” “should,” “will” or other words of similar meaning. These statements are based on assumptions and assessments made by Sequans in light of its experience and perception of historical trends, current conditions, future developments and other factors they believe appropriate. By their nature, forward-looking statements involve risk and uncertainty, because they relate to events and depend on circumstances that will occur in the future and the factors described in the context of such forward-looking statements in this announcement could cause actual results and developments to differ materially from those expressed in or implied by such forward-looking statements. Although it is believed that the expectations reflected in such forward-looking statements are reasonable, no assurance can be given that such expectations will prove to be correct, and you are therefore cautioned not to place undue reliance on these forward-looking statements which speak only as at the date of this announcement.

Forward-looking statements are not guarantees of future performance. Such forward-looking statements involve known and unknown risks and uncertainties that could significantly affect expected results and are based on certain key assumptions. Such risks and uncertainties include, but are not limited to, our planned exit from our Bitcoin treasury strategy and potential adverse reactions or changes to business relationships resulting from the implementation of the Bitcoin treasury initiative and fluctuations on the value of Bitcoin and the implications of a decline in the value of Bitcoin on our collateral requirements. Many factors could cause actual results to differ materially from those projected or implied in any forward-looking statements. Among the factors that could cause actual results to differ materially from those described in the forward-looking statements are changes in the global, political, economic, business and competitive environments, market and regulatory forces, including tariffs and trade wars, our ability to convert our product pipeline and design wins into revenue, and a decline in the value of Bitcoin. If any one or more of these risks or uncertainties materialize or if any one or more of the assumptions prove incorrect, actual results may differ materially from those expected, estimated or projected. Such forward-looking statements should therefore be construed in the light of such factors. A more complete description of these and other material risks can be found in Sequans’ filings with the SEC, including its annual report on Form 20-F for the year ended December 31, 2025 and other documents that may be filed from time to time with the SEC. Due to such uncertainties and risks, readers are cautioned not to place undue reliance on such forward-looking statements, which speak only as of the date of this announcement. Sequans undertakes no obligation to update or revise any forward-looking statement as a result of new information, future events or otherwise, except as required by applicable law.

Company Overview



SEQUANS

Leading Provider of Semiconductors for Cellular IoT

Global Presence

Headquartered in France

>200 Team

80% Engineering

Founded in 2003, Listed on NYSE

Ticker: SQNS

Top-tier IoT Industry Customer Base

In Smart Meters, Telematics, Asset Tracking, Space & Defense

2025 Revenue: \$26.3M

H1' 26 Revenue: \$13.5M **+65% Y/Y**
net of QC deal

Balance Sheet

- Debt free
- \$21M cash ⁽¹⁾
- 314 BTC ⁽¹⁾ valued at \$18.4M ⁽¹⁾

⁽¹⁾ As of June 30th, 2026

Growth Opportunities in Key IoT Markets

Leading Market Position



Smart Meters



Telematics

Market Share Gain Opportunity



Security Systems



Healthcare



Asset Tracking



Smart City



Industrial



Space & Defense



Wearable



Payment

Industry Leaders Trust Sequans' Technology



Portfolio for IoT and Software Defined Radio Applications

5G Cellular IoT and RF Transceivers



**Chips & Modules for
low-power Applications
(~1 Mbps)**



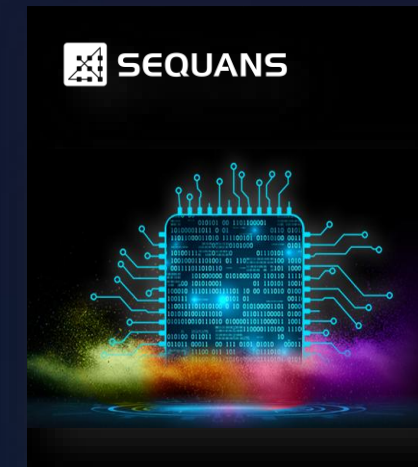
**Chips & Modules for
mid-speed Applications
(~10 Mbps)**



**Chips & Modules for
high-speed Applications
(~100 Mbps)**



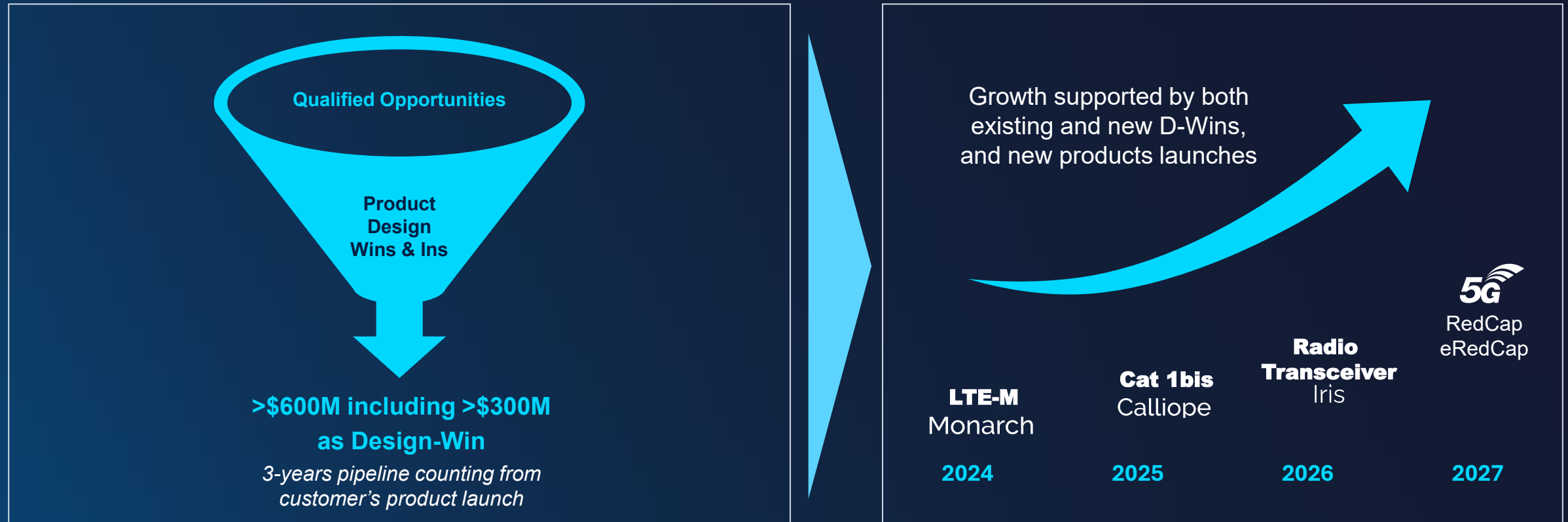
**RF Transceivers for
SDR Applications**



IP & Services

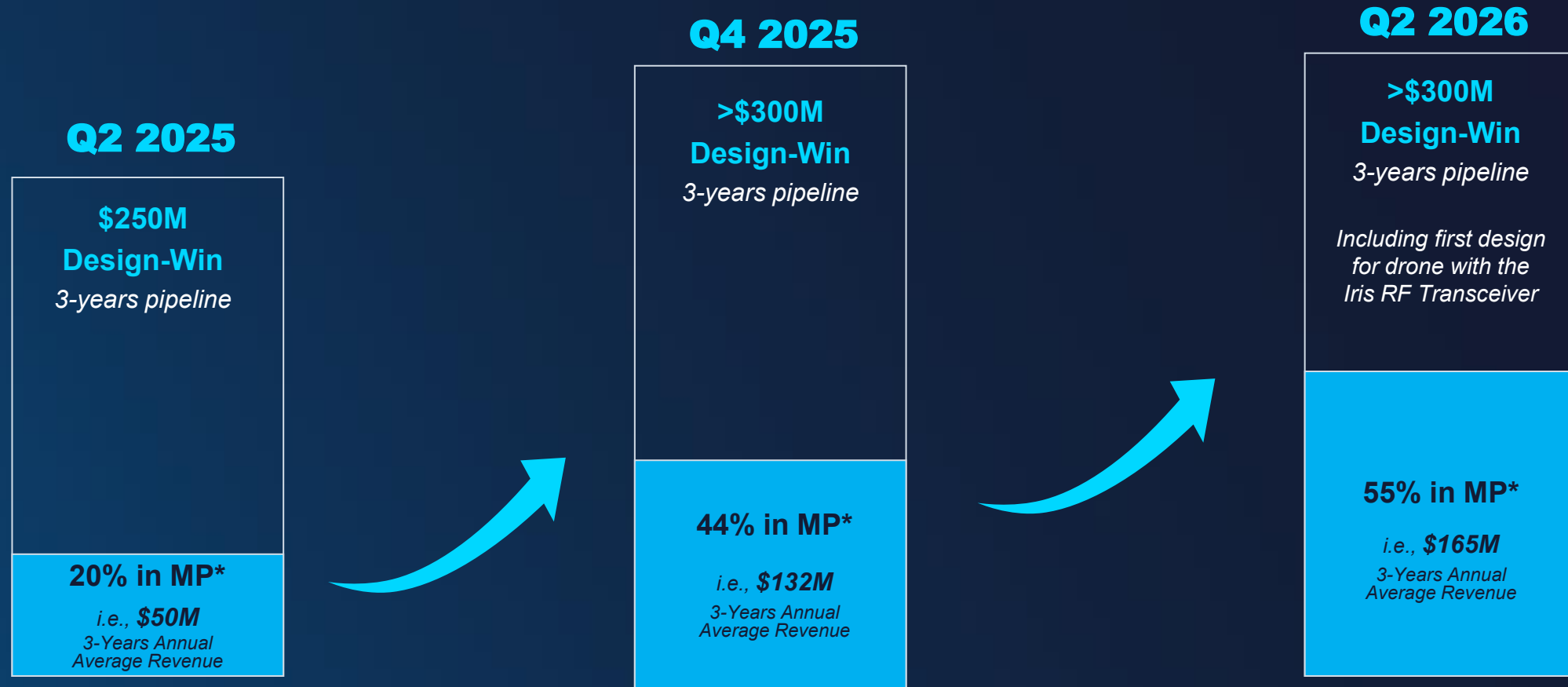
Transforming Product Design Pipeline in Revenue

Strong Design Momentum in Cellular IoT, First Designs with RF Transceivers



Design Win Progress

Converting Pipeline into 3-Years Annual Average Revenues



Financial Overview



Revenue : \$7.5M Q2 2026

Increased 23% compared to the first quarter of 2026.

Product sales increased 84% year-over-year reflecting the on-going conversion of the design-win pipeline.



R&D + SG&A expenses : \$11.9M in Q2 2026

We continue to execute on our cost reduction initiatives and remain on track to achieve lower operating expense levels in the second half of the year.

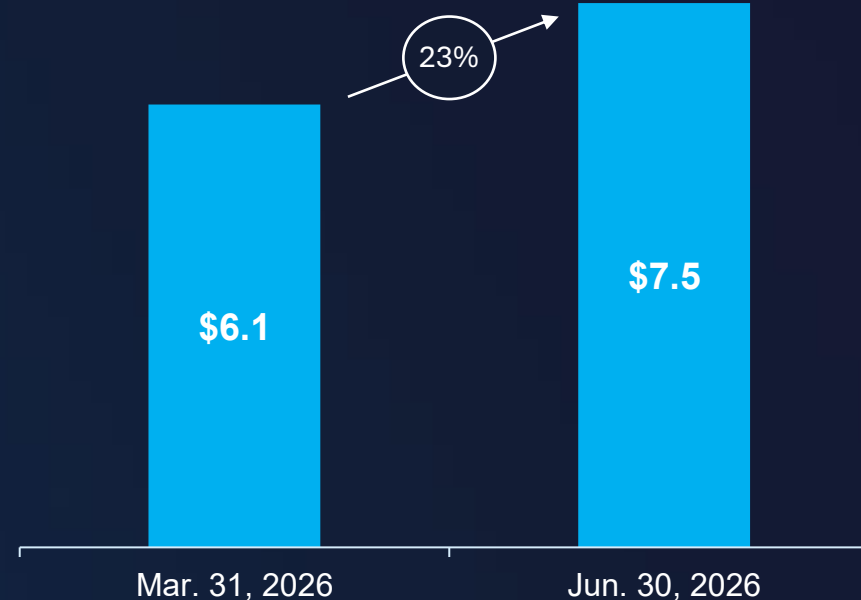


Balance Sheet

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Quarterly Revenue

(M USD)



Key Take Aways

Setting the Stage for Sustainable Growth

- ✓ Product sales increased 84% year-over-year reflecting the on-going conversion of the design-win pipeline.
- ✓ Revenue growth primarily from 4G and RF Product: >\$300 million 3-year revenue design win projects with 55% now in production; a more than 3x increase year-over-year.
- ✓ 5G eRedCap development on track supporting 4G to 5G transition of cellular IoT networks.
- ✓ Strong momentum with our RF Transceiver Business for a wide range of SDR applications, including drone and defense, with a First Design-Win in this market.
- ✓ Several IP Licensing projects under discussion across a range of end markets and geographies.
- ✓ Disciplined cost management driving towards breakeven as revenue continues to scale.



SEQUANS

THANK YOU!

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